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## **AVIATION CONCESSIONS DIRECTOR**

**SALARY \$64,262**

**Salary Grade 35**

Resumes will be accepted beginning May 18, 2005, until vacancy is filled. Our office hours are from 8:30 a.m. – 4:30 p.m., Monday through Friday.

Hartsfield-Jackson Atlanta International Airport (ATL), the world's busiest passenger airport and prominent gateway to the southeastern region of the United States, is currently seeking a Concessions Director.

### **MINIMUM JOB REQUIREMENTS**

The candidate must possess a must have a bachelor's degree in Business Administration, Business Management or a related field. Master's degree is preferred. Five (5) to ten (10) years combined experience in concessions development, promotion, marketing and management; knowledge of and experience in providing effective direction to staff engaged in concession program management activities; knowledge of lease and contract negotiation, experience in translating business objectives into goals, actions and performance measures; high level of leadership, communication (oral, written and presentation) and analytical skills. Equivalent combination of training and experience will be considered within prescribed guidelines.

Please e-mail/mail/fax resumes and a cover letter, include salary requirements and three (3) business references to

#### **E-Mail**

**[vsmith-brandon@atlantaga.gov](mailto:vsmith-brandon@atlantaga.gov)**

#### **Mail Resume**

City of Atlanta  
Department of Human Resources  
68 Mitchell Street, S.W., Suite 2120  
Atlanta, Georgia 30303  
(404) 330-6369

#### **Fax**

(404) 658-6892 – Vancie Smith-Brandon

**Equal Employment Opportunity Employer**